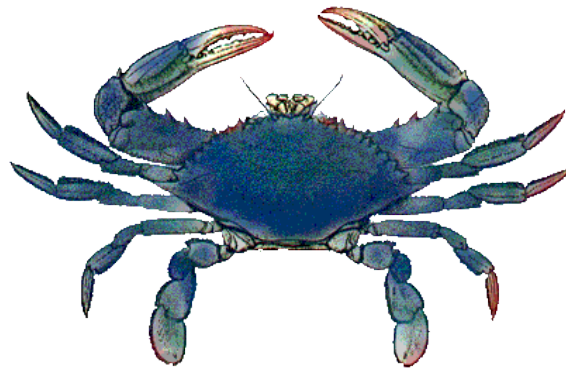


# Chesapeake Bay CABINET COMPANY



CELEBRATING 30 YEARS SERVING THE  
RICHMOND AND SURROUNDING AREAS!

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Thank you for considering Chesapeake Bay Cabinet Company for your upcoming projects. Below you will find some information on our company as well as our involvement in the local communities.

## About Our Name

We get our company name from our owner Mike Harding. Mike was born and raised in the Northern Neck area. He spent most of his childhood on into adulthood on the bay fishing, crabbing and raising oysters. Mike was blessed to share this joy with his two growing sons, Travis and Collin. In his free time, Mike still enjoys visiting the bay and participating in these great activities with his family including his ten grandchildren. The bay will forever be a part of the Harding name which is why it became part of our name.



## A Short History

Chesapeake Bay Cabinet Company was founded by Mike Harding in 1989. In the 1980s, Mike left his job as a waterman and moved to the Richmond area to begin work as a subcontractor. At that time Mr. Harding was a one man show. He would throw on his suit, drive out to new construction job sites, and set up his mobile showroom. He would line up the varying door styles around his work truck and set out most popular laminate top styles for the local builders to view. After his meetings, Mike would pack up then change back in to his work clothes and head to install his current project. Over the years, with the help of many great friends and dedicated employees the company was able to continue to grow and form.

Today, thirty years later, Chesapeake Bay Cabinet Company is still a small family owned and operated business with almost thirty employees and specializes in providing cabinetry work to varying clientele. Mike's two sons, Collin and Travis, are an active part of the team.

Collin focuses on the install portion of the company while Travis participates in designing new construction homes as well as contributing to local show homes that our builders put on. Our design staff consists of a group of designers each with multiple years in the industry, some with installation backgrounds themselves.

We have in-house crews performing our installations with specialized crews that focus on the punch and warranty needs of our customers. Our showroom boasts an array of cabinetry and counter top options ranging in price groups along with the newest trends in color and style. The showroom and our offerings are constantly being updated.

Our staff is knowledgeable in our product offerings and will be able to assist you in selecting the best product line that meets your desired style as well as your budget.

Our showroom is open Monday to Thursday from 7:30am to 4:30pm. On Fridays our showroom hours are 7:30am to 3:00pm. Weekend showroom visits are by appointment only. Appointments are recommended for

weekday visits. However, we understand that some things are short notice decisions so feel free to call ahead and we will have a designer ready for your arrival.

## Builder Services

Our process is custom designed to fit your client plan. Our main goal is to understand your needs and how we can assist your clients in the building process. Certain builders desire more involvement on our part while others do not. Below is an overview of the services we offer. Please review the below list and let us know which items would be most beneficial to your company to help us create a customized care plan for you.

A designated designer is available to walk your clients through the selection process. The guidelines for these meetings will be established by you. Allowing our designer to guide your clients through the process all while staying within the boundaries you have set.

At this type of meeting, we will review cabinetry construction and function basics, the set standards for their home and discuss any layout changes that they are considering. Typically, we will meet with your clients one time to select their cabinetry, cabinet hardware and tops. As we all know, some customers require more time to finalize a decision so we offer the option of additional meetings as needed. If additional meetings are needed, we strive to keep your client on track with the building schedule for their home to avoid delays.

We offer design services using our 2020 design program and are able to provide 3D rendering and technical drawings to be used both with your clients and in the field for other trades to reference. If you use a website based program for your clients like BuilderTrend or Co-Construct, we are able to load these images as well as any additional supporting documents to your site.



Site measures are typically performed when framing is complete and the stairs are installed. We will have an in-house team member arrange a time to come out and measure the home. At that time, they will mark the floors and notate any areas of question. Prior to leaving the site we will review any issues or questions while with your site supervisor.

Additional services are available if needed and can be discussed with your CBCabCo estimator.

## Community involvement

Chesapeake Bay Cabinet Company is an active member of the local Home Building Association of Richmond (HBAR). We participate in their Meet the Builder Event and were proud to host the last six events at our location.

In November of 2018, Chesapeake Bay Cabinet Company was blessed with the opportunity to participate in HBAR's first Student Construction Conference to raise awareness to high schoolers about job opportunities in the home construction and design field.

Chesapeake Bay Cabinet Company is a proud supporter of several talented local builders and is honored to participate in the local Parade of Homes and Homearama. Over the past years we have worked with our amazing builders that have received numerous awards for their kitchens and baths at these shows.

### Parade of Homes Awards 2015

7 Best Kitchens

3 Best Baths

### Parade of Homes Awards 2016

2 Best Kitchens

3 Best Baths

### Parade of Homes Awards 2017

4 Best Kitchens

4 Best Baths

### Parade of Homes Awards 2018

2 Best Kitchens

4 Best Baths



Chesapeake Bay Cabinet Company is also actively involved in the Massey Street of Hope. Alongside our builders we have been able to donate our design services, products, and labor to create some gorgeous homes benefiting the Massey Cancer Foundation.



## Social Media

If you are interested in learning more about our company, you can find us on Facebook, Twitter, and Houzz.



*NOTE: All images included in this document depict cabinetry that was designed and installed by Chesapeake Bay Cabinet company in house staff.*